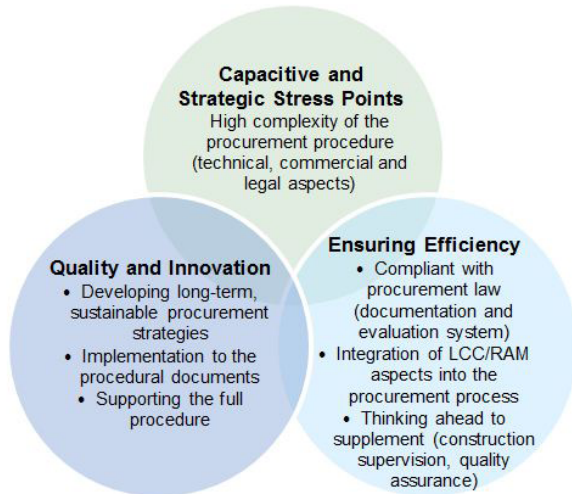


## Contact Information for TÜV Rheinland InterTraffic GmbH

We support you in realising your procurement project.



For further information or a free consultation please do not hesitate to contact our "Procurement, Tender Awarding Strategy and Tender Support" department:

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## Precisely. Right. Procure.

Consultancy in the field of procurement projects

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## One-stop Procurement

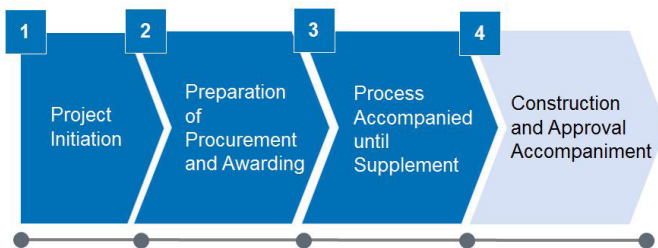
TÜV Rheinland InterTraffic GmbH is an independent, global acting and recognised Service Company.

With high efficiency and reliable on-time delivery we offer you:

- Reproducible deliverables
- Planning of efficient procurement processes
- Independent consulting and project support for your entire procurement process, not only during specification and tender management but also during vehicle approval through to verification of guaranteed technical characteristics during operation if required

Our services are embedded in our full portfolio. You will benefit from our experience in supporting various parties:

- Operators in commuter and regional rail transport and also in public transport
- Public Transport Authorities (PTA)
- ROSCOs and lessors
- Industry and financial institutions



We are an intermediary between technical excellence, economic optimization and procedural compliance at your optimal procurement!

## Integrated Process Support

Preparation of procurement and award\*

- Review of existing documents and procurement strategies
- Market research and manufacturer dialogues
- Fleet strategy development
- Defining and realising the financial model and financing strategy
- Conception of the procurement procedure
- Definition and specification of requirements for bidders and the procurement object

Development of complete process documentation\*

- Parent procedural documents (invitation to tender, tender requirements, forms of bidder registrations, procedure description, etc.)
- Technical / commercial specifications
- Definition of contractual arrangements
- Regulations regarding LCC / RAM
- Evaluation model and preparation of the rating system

Process Support\*

- Clarification of bidder requests
- Participation in technical and commercial clarification discussions / negotiations
- Bid evaluation (plausibility of the offers, applying the evaluation model, risk analysis)
- Declaration of the award recommendation

After Award

- Construction supervision and acceptance
- Approval accompaniment
- Monitoring of vehicles in operation
- Assessment of condition

\* Working closely with the legal advisors

## Successful Procurement Projects

The procurement of rolling stock is a challenging and complex task which was successfully supported by TRIT several times. For example in the following areas:

- Heavy rail (EMU, DMU, locomotives, wagons)
- Tram / city railway / metro
- People mover vehicles
- Rail bound construction and utility vehicles



We also accompany tenders in the field of:

- Advertising concession
- Maintenance services
- Depot and workshop equipment

